

SIMBANET MALAWI LIMITED 2021 PRICING STRUCTURE

SimbaNET Pricing as per MACRA License & Gazette.

Year 5 - Year 10 Pricing Structure				
Internet Pricing	10Mbps	STM1	STM4	1G
Standard Availability	\$73.60	\$70.40	\$64.00	\$48.00
High Availability	\$110.40	\$105.60	\$96.00	\$72.00
Transit -Local MPLS	10Mbps	STM 1	STM4	1G
Mchinji to Lilongwe	\$ 55.20	\$ 55.20	\$ 55.20	\$ 55.20
Mzuzu to Lilongwe	\$ 55.20	\$ 55.20	\$ 55.20	\$ 55.20
Songwe to Lilongwe	\$ 55.20	\$ 55.20	\$ 55.20	\$ 55.20

SimbaNET 2021 reviewed pricing structure.

SimbaNET Malawi Limited 2021 Pricing Structure				
Internet Pricing	10Mbps	STM1	STM4	1G
Standard Availability	\$ 50.00	\$ 40.00	\$ 35.00	\$ 30.00
High Availability	\$ 75.00	\$ 55.00	\$ 40.00	\$ 35.00
Transit -Local MPLS	10Mbps	STM 1	STM4	1G
Mchinji to Lilongwe	40	18	10	\$ 4.00
Mzuzu to Lilongwe	40	18	10	\$ 4.00
Songwe to Lilongwe	40	18	10	\$ 4.00

1. SimbaNET uses 2 pricing models as below:
 - a. Values Based Pricing High Availability (with redundancy) and Standard Availability (Without redundancy).
 - b. Volume Based: Volume of the capacity being purchased i.e. 10-154Mbps: 155-619Mbps: 620-999Mbps 1G Above
2. Internet prices stated above are based on capacity at the Virtual Landing Point and or Repeater points along the route.
 - a. Internet Capacities delivered directly to a location site may attract last mile cost in addition to the Internet pricing.
3. All indicated prices above are exclusive of any taxes imposed by the government. (Taxes are added during billing).
4. SimbaNET reserves the right to review prices according to market changes:
 - a. Reduction of pricing due to Global Data services price decrease.
 - b. Reduction in IP cost leveraging on volume increase in IP purchased.
5. Any colocation charges are not included in the pricing.
 - a. Where necessary a customer may incur direct colocation charges, and or colocation charges from owners of a tower and or landlords of specific sites (i.e. Blantyre POP)

